



As You Go

Small Group Material

Leader Guide

Part 4 - "Results Matter"

September 3rd, 2017

Bottom Line: *Results aren't just WHAT we accomplish, but rather the WAY we accomplish it.*

Study Verses: *Matthew 28:18-20, Ephesians 3:14-4:1, Matthew 25:14-30*

Define The Win: *Participants would understand the responsibility that comes with leadership and reflect on how they are stewarding the influence they've been given. They would identify people that follow them and how they can encourage and spur on the gifts they see in them. Group members would be able to articulate what they've learned about leadership and influence through the As You Go series.*

Key Points

- *Immeasurably more starts with His power at work within you.*
- *As believers, we carry the integrity of His image and the influence of His love.*
- *Our expression can be someone else's encounter.*
- *Start with love. Love compels. Love fills.*
- *Live in the reality that it is better to give than to receive.*
- *Influence has a responsibility.*
- *Do the small things really, really well.*
- *Making disciples is what happens outside the church "as we go."*

- *We connect when we are known. This is where influence finds its root.*
- *God wants to do something in you before He wants to do something through you.*
- *Influence begins within and moves outward.*
- *Be a person who wants the best for others.*

ENCOUNTER

- **Influence has a responsibility. What responsibility do we have for the influence we've been given?**
- **Who was the first person to call out strengths or leadership abilities in you? How did they do it? In what ways did they believe in you before you believed in yourself?**
- **What is the danger as a leader in solely focusing on the results and ignoring the way in which those results were accomplished?**

FORMATION

- **Read Matthew 28:18-20. As believers, why should we be reminded that as we go about our day-to-day life we carry the integrity of His image and the influence of His love? How does this perspective elevate the calling we've received?**
- **Read Ephesians 3:14-4:1. What does it mean that God is able to do "immeasurably more" through us than we might ask or think?**
- **Read Matthew 25:14-30. What did Jesus want His disciples, as well as us, to learn about stewardship and influence from the Parable of the Talents?**

EXPRESSION

- **How has your concept of influence changed or been confirmed as a result of the *As You Go* series? How can you put into practice what you've learned?**
- **Where are you more focused on what people accomplish rather than who they are becoming? Why are results winning over relationships?**
- **Think about the people you lead and who are in your sphere of influence. What could the people you lead become? Who needs to hear that you believe in them?**

LEADER INSIGHT: *Even though many people want to make an impact in this world, they tend to struggle when it comes to pinpointing the gifts and resources they've been given. After all, our own worst critic tends to be ourselves. What everyone needs is for someone to walk alongside them, speak into their lives and pinpoint the abilities they can't see on their own.*

The only way this can occur is through intentionality and investment. One of the greatest gifts we can give someone is encouraging them to have courage and to see themselves as a leader. People connect when they are known.

A relationship is where influence takes root. We can't take this responsibility lightly. Our expression, the way we live our lives, can be someone else's encounter. As believers, every where we go we carry with us the integrity of His image and the influence of His love. Our encounter with Christ is meant to be shared, rather than held onto.

God does something in us first before He will ever do something through us. He can do immeasurably more than we could ever hope for or dream. Immeasurably more starts with His power at work within us. Influence gets formed within and moves outward. These ripple effects touch others who in turn impact the places where they've been planted. Making disciples is what happens outside of Sunday morning and the church walls "as we go" about our normal day.

Results aren't just WHAT gets accomplished, but rather the WAY it gets accomplished. Results matter because people matter. Accomplishing things and making a name for ourselves means very little if people don't feel valued. Influence has a responsibility for those within its care. We must start with love because love compels and love fills. Love wants the best for another person.